

# USA Swimming - New Club Insurance Program

## February 19, 2014



Effective 1/1/2014

## *Liability Insurance Program Comparisons*

	Captive (2013)	K&K (2014)
Collateral	Yes	No
Aggregate Limits	Yes	None*
Defense Costs	Reduce Limits	Outside Limits**
Club SML Limits	\$100/\$500,000 claims made	\$1M/\$5M Occurrence
Medical Payments Coverage	None	\$5,000
PD Limits to Rented Facility	\$100,000	\$1 Million
Separate Participant LL	No	\$1 Million
Club Personal & Adv. Injury	No	\$1 Million
Club GL Limits of Liability	\$1M/\$2M Aggregate	\$1M Primary/\$4M Excess

1. \*Without a primary aggregate limit each single club and every facility have \$1M GL limit.
2. \*\*Unlimited Defense Costs



# Club Program Details

- USA-S club program is equal to or superior to AAU, YMCA, and other NGBs
- Most AAU, YMCA and NGBs have aggregate limits of liability
- USA Swimming club program has no aggregate limit of liability
- AAU, YMCA, and NGBs have SML – generally \$1M/\$2M
- USA Swimming club program has SML of \$1M/\$5M
- All clubs have \$1M for damage to premises rented to you



# Club Program Details

- All clubs have \$5,000 medical payment coverage
- Provides Personal & Advertising Injury coverage (none under captive)
- USA Swimming club insurance program and certificate insurance issuance is a benefit of membership fee – no cost for COIs
- AAU, YMCA and other NGBs have limited basic coverage as part of membership fee and charge extra for higher limits, certain events, additional insured status for facilities/entity or COIs



# Club Program Details

- SML would now be occurrence coverage v. claims made (own v. rent)
- \$1M primary and \$4M Excess GL would cover all COI requirements
- Defense is outside the limits – unlimited coverage for defense costs
- Better coverage and a simple straight forward program
- K&K writes USOC, USA Hockey, Gymnastics, Diving, Basketball, Baseball, Water Polo, Weightlifting, Rugby (PA), Cycling (PA), Football, Fencing, Climbing, and other sports programs



# Q&A Period

1. Not a one time deal. K&K had 20 years of loss runs and believe we have a quality risk profile on a go forward basis under occurrence policy.
2. How can we keep our risk profile improving?
3. The program is with National Casualty Company which has an AM Best Rating of A+, XV, (highest rating), part of Scottsdale Insurance Company.
4. Most favorable insurance program rate of the other NGBs written by K&K and UW Cheryl Pettibone has a history with aquatic sports.
5. Runoff of old claims and new claims under prior policy periods will continue to be handled by Partners Claim Services.
6. Captive will be kept in place and a consulting project is ongoing to decide the future use of captive.
7. How are certificate of insurance (COIs) handled?
8. What do we do when a facility requests special language?
9. Optional Insurance Coverages to consider – club purchased.

